



Piedmont Technical College

Notice of Intent to Sole Source

Sole Source #
Date Issued
Procurement Officer
Phone
E-Mail Address

SS-19003
11/08/2019
Brian K. McKenna
(864) 941-8314
mckenna.b@ptc.edu

Notice of Intent to Sole Source

Solicitation #: SS-19003

Posting Date: November 08, 2019

Based on the following determination, it is the intent of Piedmont Technical College (PTC) to proceed with the proposed procurement action described below pursuant to the authority of §11-35-1560 (A) of the SC Consolidated Procurement Code, in accordance with Regulation 19-445.2105 (B)(5).

PTC intends to negotiate and procure a Sole Source Procurement of a **HeartWorks/BodyWorks Ultrasound Package** from:

Intelligent Ultrasound NA, Inc.
12600 Deerfield Parkway, Suite 100
Alpharetta, GA 30004
(770) 777-8191
Stacy Boone

HeartWorks is the only system with FULL 3D Pulse Wave, Continuous Wave and Color Doppler. No other system has true full 3D Doppler. BodyWorks is the only system that provides the full cardiac and lung scanning of HeartWorks. HeartWorks/BodyWorks is a Sole Source product, manufactured, sold, and distributed by MedaPhor/Inventive Medical Ltd. This product can only be purchased from MedaPhor North America through Intelligent Ultrasound NA, Inc.

Estimated Value: \$ 55,906.43

Questions: Shall be addressed to the e-mail address of the Procurement Officer indicated above no later than **5:00 PM on November 15, 2019**.

This notice will be posted in the South Carolina Business Opportunities (SCBO) for five business days as required by §11-35-1560 of the SC Consolidated Procurement Code.

PROTESTS (MAY 2019) If you are aggrieved in connection with the intended award of this contract, you may be entitled to protest, but only as provided in §11-35-4210. To protest an intended award of a contract pursuant to §11-35-1560, you shall (i) notify the chief procurement officer in writing of your intent to protest within five (5) business days of the date this intent to award is posted, and (ii) if the appropriate chief procurement officer has been timely notified of your intent to protest, you may submit your actual protest within fifteen days of the date this notice of intent to award is posted. Days are calculated as provided in §11-35-310(13). Both protests and notices of intent to protest must be in writing and must be received by the appropriate Chief Procurement Officer within the time provided. The grounds of the protest and the relief requested must be set forth with enough particularity to give notice of the issues to be decided.

Any protest or notice of intent to protest must be addressed to the Chief Procurement Officer, Information Technology Management Office, and submitted in writing (a) by email to: protest-itmo@itmo.sc.gov or (b) by post or delivery to: 1201 Main Street, Suite 600, Columbia, SC 29201.

Unless otherwise suspended or cancelled, PTC will purchase these items. Contractor should not perform any work on or incur any costs associated with this notice prior to the receipt of a purchase order. PTC assumes no liability for any expenses incurred prior to issuance of a purchase order.



Inventive Medical Ltd
Cardiff Medicentre
Heath Park
Cardiff CF14 4UJ
United Kingdom
T +44 (0) 2920 756534
sales@medaphor.com
www.medaphor.com

HeartWorks/BodyWorks Single Source as of January, 8th, 2019

- This letter is to confirm that HeartWorks/BodyWorks is a sole source product, manufactured, sold and distributed by MedaPhor/Inventive Medical Ltd. This product can only be purchased directly from MedaPhor North America though the address listed above.
- HeartWorks is the only system with FULL 3D Pulse Wave, Continuous Wave and Color Doppler and is available on every pathologic heart on the system. No other system has true full 3D Doppler.
- BodyWorks is the only system that provides the full cardiac and lung scanning of HeartWorks as well as transabdominal, and pelvic scanning; from clavicle to bladder.
- HeartWorks is the only portable system that operates on a laptop computer and can be used to show probe manipulation with or without the manakin present. This allow the user to relocate the system or just the laptop to teach at various locations.
- HeartWorks is the only system that has every cardiac structure that makes up the human heart selectable in both the 3D heart as well as the in the 2D echo. Every structure is labeled and when selected, automatically opens a text to explain that structure that has been chosen as well as the imaging plane to locate that exact structure.
- HeartWorks is the only system that has full diagnostic text for every pathology on the system. There is full text explaining how to diagnose, what imaging planes are needed to diagnose and will show exactly how to maneuver your TTE or TEE probe in-order to obtain that view.
- HeartWorks has the only 3D heart created with real human datasets.
- HeartWorks is the only echo simulator that has the ability to create testing using any of the pathology data sets on the system.
- HeartWorks has the ability to switch between TTE and TEE instantly without the need to restart the software.
- HeartWorks 3D heart can be manipulated to reflect any slicing segment desired without the need for 3D glasses. This allows for teaching to a large group instead of only a few at a time.

*The above listed single source presentation is correct as of date of presentation.

Thomas J Brown

Vice President, North America Sales
MedaPhor North America

PIEDMONT TECHNICAL COLLEGE
Greenwood, SC

NOTICE OF INTENT TO SOLE SOURCE

JUSTIFICATION FOR
SOLE SOURCE PROCUREMENT

Based upon the following determination, the proposed procurement action described below is being procured pursuant to the authority of Section 11-35-1560 of the South Carolina Procurement Code and 19-445.2105 of the Rules and Regulations, 1976 South Carolina Code of Laws.

Piedmont Technical College proposes to negotiate and procure:

(1) Heart works simulator

As a Sole Source procurement from:

(2) Intelligent Ultrasound
North America, Inc.

On the basis of:

(3) See attached sole source
letter

Piedmont Technical College believes this is the only vendor capable of providing these products/services. This notice of Intent to Sole Source is to determine the availability of alternate vendors capable of providing the products/services outlined herein. Alternate vendors capable of providing these products/services must respond by email to Brian K. McKenna, Procurement Officer, at mckenna.b@ptc.edu

Laura Boone

REQUESTOR

Laura J. Boone

SIGNATURE

8-27-19

DATE

Tara Gonce

SUPERVISOR/DEAN

Tara B. Gonce

SIGNATURE

9/9/19

DATE

K. AIGIE CHADS

V.P. BUSINESS/FINANCE OR PRESIDENT

K. Aigie Chads

SIGNATURE

9/16/19

DATE

NOTES:

- (1) Enter description of goods or services to be procured.
- (2) Enter name of sole source contractor.
- (3) Enter the determination and basis for sole source procurement.

The Drug-free Work Place certification must be obtained for sole source procurements greater than \$50,000.