

	<b>Piedmont Technical College</b>  Notice of Intent to Sole Source	Sole Source # Date Issued Procurement Officer Phone E-Mail Address	SS-21016 11/20/2020 Brian K. McKenna (864) 941-8314 <a href="mailto:mckenna.b@ptc.edu">mckenna.b@ptc.edu</a>
--	--	--	--

**Notice of Intent to Award  
Sole Source**

**Solicitation #:** SS-21016

**Posting Date:** November 20, 2020

Based on the following determination, it is the intent of Piedmont Technical College (PTC) to proceed with the proposed procurement action described below pursuant to the authority of §11-35-1560 (A) of the SC Consolidated Procurement Code, in accordance with Regulation 19-445.2105 (B)(5).

PTC intends to negotiate and procure a Sole Source Procurement from:

iSimulate, LLC  
 43 New Scotland Ave (MC#25)  
 Albany, NY 12208-3412

- Two (2) REALITI 360 Remote Control Modules
- Two (2) REALITI 360 CPR Module CPR360
- Two (2) REALITI 360 Kit 360KT
- Two (2) REALITI 360 Monitor Screens
- Two (2) REALITI 360 Plus Full Memberships

The equipment listed above meets the requirements of local medical profession standards and supports our Health Care Program curriculum. This equipment is also aligned with our current inventory. These products cannot be purchased through any other vendor and there are no similar products available on the market. iSimulate is the Sole Source supplier of this equipment.

**Estimated Value:** \$ >\$10,000 but <\$25,000

**Questions:** Shall be addressed to the **e-mail address** of the Procurement Officer indicated above no later than **5:00 PM on December 1, 2020**.

This notice will be posted in the South Carolina Business Opportunities (SCBO) for five business days as required by §11-35-1560 of the SC Consolidated Procurement Code.

**PROTESTS (MAY 2019)** If you are aggrieved in connection with the intended award of this contract, you may be entitled to protest, but only as provided in §11-35-4210. To protest an intended award of a contract pursuant to §11-35-1560, you shall (i) notify the chief procurement officer in writing of your intent to protest within five (5) business days of the date this intent to award is posted, and (ii) if the appropriate chief procurement officer has been timely notified of your intent to protest, you may submit your actual protest within fifteen days of the date this notice of intent to award is posted. Days are calculated as provided in §11-35-310(13). Both protests and notices of intent to protest must be in writing and must be received by the appropriate Chief Procurement Officer within the time provided. The grounds of the protest and the relief requested must be set forth with enough particularity to give notice of the issues to be decided.

Any protest or notice of intent to protest must be addressed to the Chief Procurement Officer, Information Technology Management Office, and submitted in writing (a) by email to: [protest-itmo@itmo.sc.gov](mailto:protest-itmo@itmo.sc.gov) or (b) by post or delivery to: 1201 Main Street, Suite 600, Columbia, SC 29201.

Unless otherwise suspended or cancelled, PTC will purchase these items. Contractor should not perform any work on or incur any costs associated with this notice prior to the receipt of a purchase order. PTC assumes no liability for any expenses incurred prior to issuance of a purchase order.



January 7, 2020

To Whom It May Concern:

iSimulate is the sole source provider for ALSi, CTGi, AURiS, and REALITi which provide economical, highly advanced and realistic patient condition simulation packages. ALSi, CTGi, AURiS, and REALITi cannot be purchased through any other vendor and there are no other similar products available on the market.

ALSi represents the latest advancement in medical simulation technology. It is so easy to use that you can be up and running in less than two minutes and can act as a fully featured multi parameter monitor, AED, and defibrillator. The simple setup makes it great for situational training. ALSi provides a super realistic simulation experience, enabling hi fidelity simulation even in low fidelity situations.

CTGi provides a realistic fetal heart rate monitor package with real time cardio-tocography simulation technology. CTGi gives facilitators a great tool for training and students an incredibly realistic platform to learn from. CTGi offers obstetric simulation as you have never seen it before, built off technology you use every day.

AURiS allows heart, lung, and bowel sounds to be simulated using just a training stethoscope and an iOS device. AURiS is easy to use and allows training to be conducted in a variety of different environments.

REALITi is a simulation ecosystem that integrates live wireless video streaming, live voting, dynamic 12 lead ECGs, mimics proprietary monitors and defibrillators, and can grow/adapt with you simulation needs.

iSimulate is able to achieve this by utilizing current technology in ways few do, enabling customers to have access to highly advanced simulation technology without having to worry about the typically associated costs.

Our gesture based control panel is built to provide advanced functionality without the complexity of traditional systems. We use the best of mobile technology to provide a seamless user experience from start to finish.

Sincerely,

A handwritten signature in black ink, appearing to read "Bobby Syed".

Bobby Syed

President, The Americas