

	Piedmont Technical College NOTICE OF INTENT TO SOLE SOURCE	Sole Source # Date Issued Closing Date Procurement Officer Phone E-Mail Address	SS-26014 10/31/2025 11/07/2025 Brian K. McKenna (864) 941-8314 procurement@ptc.edu
--	---	---	---

Solicitation #: SS-26014

Posting Date: October 31, 2025

Based on the following determination, it is the intent of Piedmont Technical College (PTC) to proceed with the proposed procurement action described below pursuant to the authority of §11-35-1560 (A) of the SC Consolidated Procurement Code, in accordance with Regulation 19-445.2105 (B)(5).

PTC intends to negotiate and procure a Sole Source Procurement from:

ABB Robotics
1250 Brown Road
Auburn Hills, MI 48326

- One (1) ABB GoFa Material Handling STEM Education Cell Package

The GoFA Robot is required to meet the needs of local industry standards and supports our academic curriculum and education training requirements. This equipment aligns with our current inventory and is required to maintain continuity of instruction in the classroom. ABB, Inc. is the Sole Source manufacturer of ABB's GoFa Material Handling Robots in the marketplace.

Piedmont Technical College believes this is the only vendor capable of providing this service with these proprietary characteristics. This notice of Intent to Sole Source is to determine the availability of alternate vendors capable of providing the services outlined herein.

Estimated Value: \$ >\$50,000 but <\$100,000

Questions: Shall be addressed to the **e-mail address** of the Procurement Officer indicated above. This notice will be posted in the South Carolina Business Opportunities (SCBO) Newsletter for five business days as required by §11-35-1560 of the SC Consolidated Procurement Code.

Closing Date: Alternate vendors capable of providing these products/services must respond by email to Brian K. McKenna, Procurement Manager, at procurement@ptc.edu no later than 5:00 PM on November 07, 2025.

PROTESTS (MAY 2019) If you are aggrieved in connection with the intended award of this contract, you may be entitled to protest, but only as provided in §11-35-4210. To protest an intended award of a contract pursuant to §11-35-1560, you shall (i) notify the chief procurement officer in writing of your intent to protest within five (5) business days of the date this intent to award is posted, and (ii) if the appropriate chief procurement officer has been timely notified of your intent to protest, you may submit your actual protest within fifteen days of the date this notice of intent to award is posted. Days are calculated as provided in §11-35-310(13). Both protests and notices of intent to protest must be in writing and must be received by the appropriate Chief Procurement Officer within the time provided. The grounds of the protest and the relief requested must be set forth with enough particularity to give notice of the issues to be decided. Any protest or notice of intent to protest must be addressed to the Chief Procurement Officer, Materials Management Office, and submitted in writing (a) by email to: protest-mmo@mmo.sc.gov or (b) by post or delivery to: 1201 Main Street, Suite 600, Columbia, SC 29201.

Unless otherwise suspended or cancelled, PTC will purchase these items. Contractor should not perform any work on or incur any costs associated with this notice prior to the receipt of a purchase order. PTC assumes no liability for any expenses incurred prior to issuance of a purchase order.

The Drug-Free Workplace certification must be obtained for Sole Source procurements greater than \$50,000.00.



**JUSTIFICATION FOR
SOLE SOURCE PROCUREMENT**

SOLE SOURCE CHECKLIST

Based upon the following determination, the proposed procurement action described below is being procured pursuant to the authority of Section 11-35-1560 of the South Carolina Procurement Code and 19-445.2105 of the Rules and Regulations, 1976 South Carolina Code of Laws.

(1) Piedmont Technical College proposes to negotiate and procure:

ABB GOFA collaborative robots

(2) As a Sole Source procurement from:

ABB Robotics, Auburn Hills Michigan

(3) On the basis of:

They are the manufacturer and distributor of the educational package. We have already procured 3 of this package and for the consistency of educational material and student experience we need to ensure we are receiving the same system.

Piedmont Technical College believes this is the only vendor capable of providing these products/services.

Jason White REQUESTOR	Jason White SIGNATURE	Digitally signed by Jason White DN: c=United States, o=Piedmont Technical College, ou=Faculty, email=jwhite@ptc.edu, cn=Jason White DATE: 2025-09-22 10:27:54-0400
Christina M. Knight SUPERVISOR/DEAN	Christina M. Knight SIGNATURE	Digitally signed by Christina M. Knight DN: c=United States, o=Piedmont Technical College, ou=Faculty, email=cknight@ptc.edu, cn=Christina M. Knight DATE: 2025-09-22 10:27:54-0400
K. Paige Childs V.P. BUSINESS/FINANCE OR PRESIDENT	K. Paige Childs SIGNATURE	Digitally signed by K. Paige Childs DN: c=United States, o=Piedmont Technical College, ou=Faculty, email=kchilds@ptc.edu, cn=K. Paige Childs DATE: 2025-09-22 10:27:54-0400

NOTES: (1) Enter description of goods or services to be procured.
 (2) Enter name of sole source contractor.
 (3) Enter the determination and basis for sole source procurement.

The Drug-free Work Place certification must be obtained for sole source procurements greater than \$50,000.



PURCHASE ORDER REQUISITION FORM
or
PROCUREMENT P-CARD PURCHASE REQUEST

DEPARTMENT	TYPE OF PURCHASE	TYPE OF ORDER
Engineering	☐ SUPPLIES ☐ REPAIR ☐ SERVICE ☐ BOOKS ☒ EQUIPMENT ☐ MEMBERSHIP/DUES	☐ REGULAR/STANDARD PO ☐ STANDING/BLANKET PO ☒ QUOTE WITH ORDER PO ☐ CHECK WITH ORDER PO ☐ PROCUREMENT P-CARD REQUEST
Banner Index: 63626 Banner Account: 7640		

VENDOR NUMBER: P00232937	SSN OR FEIN:
VENDOR NAME: AAB Robotics	CONTACT PERSON: Michael Clark
ADDRESS: 1250 Brown Rd	
CITY: Auburn Hills	STATE: MI ZIP: 48326
PHONE NUMBER: 248-941-2739	E-MAIL: michael.i.clark@us.abb.com

Ship To:	Employee Name	Jason White
	Office Location	134E

QUANTITY	UNIT	DESCRIPTION OF ITEM	PRICE	AMOUNT
1.00		ABB GoFa Material Handling STEM Education Cell Packag	\$ 47,337.00	\$ 47,337.00
				\$ 0.00
				\$ 0.00
				\$ 0.00
				\$ 0.00
				\$ 0.00
				\$ 0.00
				\$ 0.00
				\$ 0.00
				\$ 0.00
				\$ 0.00
				\$ 0.00
				\$ 0.00
				\$ 0.00
TOTAL:				\$ 47,337.00

SUB-TOTAL	\$ 47,337.00
ADD 7% TAX	\$ 3,313.59
FREIGHT	\$ 1,780.00
TOTAL AMOUNT	\$ 52,430.59

INDIVIDUAL MAKING REQUEST:	Jason White	10/01/2025
		Date
APPROVAL:		
		Date
APPROVAL:		
		Date
APPROVAL:		
		Date
PURCHASING OFFICIAL		
		Date

Jason White
Piedmont Technical College
620 North Emerald Rd
Greenwood, SC 29646
White.Ja@ptc.edu

September 25, 2025

Dear Mr. Jason White,

Thank you for your interest in ABB's products and services and the opportunity to provide you with the ABB GoFa Material Handling STEM Education Cell Package.

ABB is the only manufacturer of the ABB GoFa Material Handling STEM Education Cell Package.

If you have any questions or concerns, feel free to contact us.

Sincerely,



Christelle Keefer
Global Segment Manager for Education
Robotics Business Unit
Mobile: +1.248.766.8736



ABB, INC.

Quotation for Education Piedmont Technical College Inc



CUSTOMER COMPANY NAME:	Piedmont Technical College Inc	SELLER NAME:	ABB Inc.
OFFER NUMBER:	Q25-8074443 Rev.1	DATE:	September 25, 2025
CONTACT PERSON:	Jason White	ABB CONTACT PERSON:	Michael Clark
CONTACT PHONE NUMBER:		ABB CONTACT PHONE NUMBER:	248-941-2739
CONTACT EMAIL:	white.ja@ptc.edu	ABB CONTACT EMAIL:	Michael.J.Clark@us.abb.com
CUSTOMER ADDRESS:	620 N Emerald Rd	ABB ADDRESS:	1250 Brown Rd
ZIP / P.O. BOX:	29646	ZIP / P.O. BOX:	48326
CITY, STATE:	Greenwood, South Carolina	CITY, STATE:	Auburn Hills, MI

Confidential Information

The information contained in this Proposal is considered to be of a confidential and proprietary nature, the rights to which belong to ABB Inc. (ABB) and are protected under the copyright and trade secret laws. This information is being furnished to the Purchaser to enable the Purchaser to evaluate the Proposal. If a contract is awarded to ABB based on this Proposal, then this information is to be included in whole or in part in the Contract. Neither this Proposal nor any information contained therein, nor any proprietary information furnished pursuant thereto, shall be disclosed to others or used for any purpose other than that set forth above, without the prior written approval of ABB Inc. Additional terms and conditions are the attached ABB Inc. Conditions of Sale, and the ABBFAI Form 501 dated 7/31/01.

This document may only be reproduced as required only for the internal use of its recipient in evaluation of this proposal.