

	<p align="center"><b>Piedmont Technical College</b></p> <p align="center">NOTICE OF INTENT TO SOLE SOURCE</p>	<p>Sole Source # Date Issued <b>Closing Date</b> Procurement Officer Phone E-Mail Address</p>	<p>SS-26019 12/18/2025 <b>12/29/2025</b> Brian K. McKenna (864) 941-8314 <a href="mailto:procurement@ptc.edu">procurement@ptc.edu</a></p>
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**Solicitation #:** SS-26019

**Posting Date:** December 18, 2025

Based on the following determination, it is the intent of Piedmont Technical College (PTC) to proceed with the proposed procurement action described below pursuant to the authority of §11-35-1560 (A) of the SC Consolidated Procurement Code, in accordance with Regulation 19-445.2105 (B)(5).

PTC intends to negotiate and procure a Sole Source Procurement from:

**Strata Decision Technology, LLC**  
200 E Randolph St.  
Chicago, IL 60601

- Axiom Add-on Consulting Professional Services

Strata Decision Technology, LLC is the Sole Source vendor of this proprietary Professional Add-on Consulting solution. Piedmont Technical College's budgeting and planning processes are currently fully implemented on Strata's proprietary Axiom platform. The requested work is limited to the configuration, maintenance, and enhancement of that existing environment. This Add-on Consulting solution must be performed by Strata consultants who have direct access to the hosted Axiom applications, proprietary configuration tools, and internal product knowledge. Piedmont Technical College believes this is the only vendor capable of providing this product with these characteristics. This notice of Intent to Sole Source is to determine the availability of alternate vendors capable of providing the products/services outlined herein.

**Estimated Value:** \$ >\$25,000 but <\$50,000.

**Questions:** Shall be addressed to the **e-mail address** of the Procurement Officer indicated above. This notice will be posted in the South Carolina Business Opportunities (SCBO) Newsletter for five business days as required by §11-35-1560 of the SC Consolidated Procurement Code.

**Closing Date:** Alternate vendors capable of providing these products/services must respond by email to Brian K. McKenna, Procurement Manager, at [procurement@ptc.edu](mailto:procurement@ptc.edu) no later than 5:00 PM on December 29, 2025.

**PROTESTS (MAY 2019)** If you are aggrieved in connection with the intended award of this contract, you may be entitled to protest, but only as provided in §11-35-4210. To protest an intended award of a contract pursuant to §11-35-1560, you shall (i) notify the chief procurement officer in writing of your intent to protest within five (5) business days of the date this intent to award is posted, and (ii) if the appropriate chief procurement officer has been timely notified of your intent to protest, you may submit your actual protest within fifteen days of the date this notice of intent to award is posted. Days are calculated as provided in §11-35-310(13). Both protests and notices of intent to protest must be in writing and must be received by the appropriate Chief Procurement Officer within the time provided. The grounds of the protest and the relief requested must be set forth with enough particularity to give notice of the issues to be decided. Any protest or notice of intent to protest must be addressed to the Chief Procurement Officer, Information Technology Management Office, and submitted in writing (a) by email to: [protest-itmo@itmo.sc.gov](mailto:protest-itmo@itmo.sc.gov) or (b) by post or delivery to: 1333 Main Street, Suite 700, Columbia, SC 29201.

Unless otherwise suspended or cancelled, PTC will procure these services. Contractors should not perform any work on or incur any costs associated with this notice prior to the receipt of a purchase order. PTC assumes no liability for any expenses incurred prior to issuance of a purchase order.

**The Drug-Free Workplace certification must be obtained for Sole Source procurements greater than \$50,000.00.**



**Agency Identification:** Piedmont Technical College-

**Description of the agency need that this procurement fulfills:** *(See instructions on last page for guidance)*

Piedmont Technical College requires ongoing expert support for its existing Strata/Axiom budgeting and financial planning environment to ensure accurate annual budget development, timely roll-forwards, reliable reporting, and continuity of operations during staff transitions. The College needs flexible, on-demand consulting capacity to configure additional features, maintain and update the system, and train new and existing personnel so that institutional budgeting and financial reporting processes remain stable and compliant.

**Describe the Market Based on Research Performed:** *(See instructions on last page for guidance)*

The College's budgeting and planning environment is already implemented on Strata Decision Technology's Axiom platform under prior competitively awarded agreements, and the additional work contemplated is limited to configuration, maintenance, and support of this existing, hosted application. The services needed include on demand assistance with configuration of additional Axiom features, annual roll-over, setup of budget workbooks and reports, security configuration, report creation and modification, version updates, routine upkeep, troubleshooting, and training of college staff. Because these services must be performed within the proprietary Axiom environment under Strata's license and support framework, other vendors face substantial barriers to entry, including lack of access to Strata's proprietary tools, environments, and internal technical resources, as well as the risk and cost of duplicating already-implemented functionality on a different platform.

**Sole Source Vendor Name:** Strata Decision Technology, LLC

Based upon the following determination, Agency proposes to acquire the supplies, construction, information technology, and/or services described herein from the vendor named above per SC Code Ann § 11-35-1560 and SC Regulation 19-445.2105, Sole Source Procurement.

**Description of supplies, construction, information technology, and/or services vendor will provide under the contract:** *(See instructions on last page for guidance.)*

Strata will provide "Axiom Add-On Consulting" professional services for Piedmont Technical College for a six-month period, for a fixed fee of \$27,600, exclusive of any separately billed travel expenses. Under Exhibit B, Strata will furnish a named professional services resource as primary point of contact and make available up to two days per month of on-demand Axiom consulting services (not to exceed eight days per quarter and twelve days total over six months), including configuration of additional features, testing and validation assistance, support for updates to the current version, report creation and modification, assistance with annual roll-over and budget workbook/report setup, security and user configuration, routine upkeep, troubleshooting, and training for new and existing personnel in the College's Strata/Axiom applications.

**Explain why the described solution is the only solution that meets the agency's need and how no other identified solutions were sufficient.** *(See instructions on last page for guidance)*

The College's budgeting and planning processes are fully implemented on Strata's proprietary Axiom platform, and the requested work is limited to configuration, maintenance, and enhancement of that existing environment; therefore, it must be performed by Strata resources

Sole Source  
Written Determination

who have direct access to the hosted Axiom applications, proprietary configuration tools, and internal product knowledge. Third-party consultants do not control the hosted Strata environment, cannot commit to Strata's internal delivery schedules, and may lack the up-to-date technical access and product information needed to perform tasks such as version updates, annual roll-over, configuration of additional features, and troubleshooting within Strata's SaaS framework, which exposes the College to unacceptable risk of system instability, data issues, and unsupported configurations. Migrating to an alternate budgeting platform solely to obtain similar consulting capacity would require a full re-implementation of the College's budgeting and reporting processes at significantly higher cost and effort than this short-term Axiom Add-On Consulting engagement and would not satisfy the immediate operational need for expert support during the FY 2027 planning cycle.

*Note: Determination is not complete without required signatures and dates*

**Required Signatures:**

Prepared by: Heather Wheeler

Date: 11/24/2025

Printed Name: Heather Wheeler

Title: Controller

Approved by: K. Paige Childs

Approval Date: 11/24/25

Printed Name: Paige Childs

Title: VP of Business and Finance