

	<b>Piedmont Technical College</b> NOTICE OF INTENT TO SOLE SOURCE	Sole Source # Date Issued <b>Closing Date</b> Procurement Officer Phone E-Mail Address	SS-26020 02/23/2026 <b>02/27/2026</b> Brian K. McKenna (864) 941-8314 <a href="mailto:procurement@ptc.edu">procurement@ptc.edu</a>
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**Solicitation #:** SS-26020

**Posting Date:** February 23, 2026

Based on the following determination, it is the intent of Piedmont Technical College (PTC) to proceed with the proposed procurement action described below pursuant to the authority of §11-35-1560 (A) of the SC Consolidated Procurement Code, in accordance with Regulation 19-445.2105 (B)(5).

PTC intends to negotiate and procure a Sole Source Procurement from:

**Technical Training Aids**  
 2076 Valleydale Terrace  
 Birmingham, AL 35244

- ONE (1) FANUC Brand Robot CERT CART Training System and Accessories

Technical Training Aids is the regional sales representative for FANUC America and is the Sole Source vendor for this equipment. Piedmont Technical College believes this is the only vendor capable of providing this product with these characteristics. This notice of Intent to Sole Source is to determine the availability of alternate vendors capable of providing the products/services outlined herein.

**Estimated Value:** \$ >\$50,000 but <\$100,000.

**Questions:** Shall be addressed to the **e-mail address** of the Procurement Officer indicated above. This notice will be posted in the South Carolina Business Opportunities (SCBO) Newsletter for five business days as required by §11-35-1560 of the SC Consolidated Procurement Code.

**Closing Date:** Alternate vendors capable of providing these products/services must respond by email to Brian K. McKenna, Procurement Manager, at [procurement@ptc.edu](mailto:procurement@ptc.edu) no later than 2:00 PM on February 27, 2026.

**PROTESTS (MAY 2019)** If you are aggrieved in connection with the intended award of this contract, you may be entitled to protest, but only as provided in §11-35-4210. To protest an intended award of a contract pursuant to §11-35-1560, you shall (i) notify the chief procurement officer in writing of your intent to protest within five (5) business days of the date this intent to award is posted, and (ii) if the appropriate chief procurement officer has been timely notified of your intent to protest, you may submit your actual protest within fifteen days of the date this notice of intent to award is posted. Days are calculated as provided in §11-35-310(13). Both protests and notices of intent to protest must be in writing and must be received by the appropriate Chief Procurement Officer within the time provided. The grounds of the protest and the relief requested must be set forth with enough particularity to give notice of the issues to be decided. Any protest or notice of intent to protest must be addressed to the Chief Procurement Officer, Materials Management Office, and submitted in writing (a) by email to: [protest-mmo@itmo.sc.gov](mailto:protest-mmo@itmo.sc.gov) or (b) by post or delivery to: 1333 Main Street, Suite 700, Columbia, SC 29201.

Unless otherwise suspended or cancelled, PTC will procure these services. Contractors should not perform any work on or incur any costs associated with this notice prior to the receipt of a purchase order. PTC assumes no liability for any expenses incurred prior to issuance of a purchase order.

**The Drug-Free Workplace certification must be obtained for Sole Source procurements greater than \$50,000.00.**

**Agency Identification:** Piedmont Technical College - T10

**Description of the agency need that this procurement fulfills:** *(See instructions on last page for guidance)*

I am writing to provide justification for selecting the FANUC brand robotic trainer for this equipment purchase. Technical Training Aids is the regional sales representative for FANUC America, and our authorized sales representative for this product.

**Describe the Market Based on Research Performed:** *(See instructions on last page for guidance)*

1. Continuity and Compatibility:

Our existing lab equipment includes two FANUC ER-4iA Robot Cert Cart training systems. Maintaining the same brand ensures compatibility with current training systems, allows for program consistency, fluid component integration, and maintain equipment software/hardware updates.

2. Curriculum Alignment:

FANUC ER-4iA Cert Cart training Systems align with current content and lab exercises. Using the same equipment allows us to train and certify more candidates per session.

3. Instructor and Student Familiarity:

Instructors are familiar with the FANUC ER-4iA Cert Cart training system, peripheral equipment, and software. This minimizes potential disruptions with additional training and new instructional resources.

**Sole Source Vendor Name:** Technical Training Aids

Based upon the following determination, Agency proposes to acquire the supplies, construction, information technology, and/or services described herein from the vendor named above per SC Code Ann § 11-35-1560 and SC Regulation 19-445.2105, Sole Source Procurement.

**Description of supplies, construction, information technology, and/or services vendor will provide under the contract:** *(See instructions on last page for guidance.)*

ER-4iA Robot with R-30iB Mate Plus Controller – P-ER4IA004P1

FENCELESS Education Training Cart

Manuals Included:

FANUC Robot Operations

FANUC HandlingTool Operation & Programming

FANUC HandlingPRO (ROBOGUIDE Simulation)

Project Based Learning – Battery Package with Basic iRVision 2D & Error

3M iPendant PC Conversion kit with Power Supply (EE-6686-076-002)

Touch Screen iPendant for R30iB PLUS - MH

3M iPendant PC Conversion Kit with Power Supply

**Explain why the described solution is the only solution that meets the agency's need and how no other identified solutions were sufficient.** *(See instructions on last page for guidance)*

The FANUC America Corporation (hereinafter FANUC) Certified Education Training program and products (including the CRX collaborative robot) is an exclusive offer for Piedmont Technical College. The FANUC ER-4iA Robot Cert Cart can only be purchased from Technical Training Aids (hereinafter TTA) and is only offered to educational institutions. The sale price offered to your

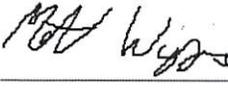
school is significantly discounted from the price that would be offered to a commercial or industrial customer and shows TTA's and FANUC's commitment to supporting technical education. FANUC offers U.S. based manufacturing that includes robots, CNC, simulation software and product development. The FANUC ER-4iA Robot Cert Cart is being provided by TTA, an exclusive FANUC Education Authorized Reseller for the state of South Carolina. We are pleased to be working with TTA on this opportunity for Piedmont Technical College.

*Note: Determination is not complete without required signatures and dates*

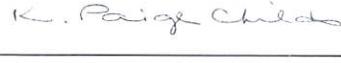
**Required Signatures:**

Prepared by: Carissa A. Yates \_\_\_\_\_ Date: 02/04/2026

Printed Name: *Carissa A. Yates* Title: *Office Manager*

Approved by:  Approval Date: 02/04/26

Printed Name: *Matt Wiggins* Title: *Dean of Workforce Innovation*

Approved by:  Approval Date: 02/04/26

Printed Name: *VP Business/Finance or President* Title: *Enter VP Business/Finance*



2076 Valleydale Terrace  
Birmingham, AL 35244

Quote Prepared For:

Piedmont Technical College

Date  
1/8/2026  
Expires in 30 Days

Quotation Prepared By:  
Josh Langley      josh@ttaweb.com  
828-446-3136      Fax: 205-987-7460

Item Number	Description	Quantity	Unit Price	Total Price
1.2.1	ER-4iA Robot with R-30iB Mate Plus Controller- P-ER4IA004P1 <ul style="list-style-type: none"> <li>• Six Axis Mechanical Robot</li> <li>• R-30iB Mate Plus Controller</li> <li>• LR HandlingTool Software – Advanced CERT Configuration</li> <li>• MH iPendant with Touch Screen for R-30iB Mate Plus Controller</li> <li>• eDocumentation</li> </ul>	1	\$39,000.00	\$39,000.00
1.2.2	FENCELESS Education Training Cart <ul style="list-style-type: none"> <li>• DCS / AB SafeZone Scanner - Collaborative Open CERT cart               <ul style="list-style-type: none"> <li>• 180+ Degree Work Envelope</li> </ul> </li> <li>• Enhanced EOAT Tooling Package with embedded Laser Pointer               <ul style="list-style-type: none"> <li>• SafeZone Safety Laser Scanner</li> <li>• Auditable Safety Stack Light</li> <li>• 4.6 Gal. Ultra Quiet Air Compressor</li> </ul> </li> <li>• Large easy rolling lockable (All Direction) casters</li> </ul>	1	Included	Included
1.2.3	(1) Set of the following Manuals FANUC Robot Operations FANUC HandlingTool Operation & Programming FANUC HandlingPRO (ROBOGUIDE Simulation)	1	Included	Included

1.9.2	<p>Project Based Learning – Battery Package with Basic iRvision 2D &amp; Error Proofing (using existing Gripper fingers on robot)</p> <p>Includes:</p> <ul style="list-style-type: none"> <li>• Machined ‘AA’ Battery Magazine</li> <li>• Machined Loading Trays with iRvision target for teaching Vertical, Horizontal, and Diagonal load and unload programming <ul style="list-style-type: none"> <li>• (1) FANUC iRvision 2D Manual</li> </ul> </li> </ul> <p>* Includes Demo Program with iRvision when purchased w/ a CERT cart</p> <p>** Requires iRvision 2D Guidance Hardware &amp; Software</p> <p>***Requires iRvision CERT Instructor Program</p>	3	\$3,800.00	\$11,400.00
1.10.6	3M iPendant PC Conversion Kit with Power Supply (EE-6686-076-002)	1	\$590.00	\$590.00
1.10.4	Touch Screen iPendant for R30iB PLUS - MH (A05B-2256-C113#EMH) CRX compatible	1	\$5,400.00	\$5,400.00
1.10.6	3M iPendant PC Conversion Kit with Power Supply (EE-6686-076-002)	4	\$590.00	\$2,360.00