

	<b>Piedmont Technical College</b>  <b>NOTICE OF INTENT TO SOLE SOURCE</b>	<b>Sole Source #</b> <b>Date Issued</b> <b>Closing Date</b> <b>Procurement Officer</b> <b>Phone</b> <b>E-Mail Address</b>	<b>SS-26022</b> <b>04/09/2026</b> <b>04/16/2026</b> <b>Brian K. McKenna</b> <b>(864) 941-8314</b> <a href="mailto:procurement@ptc.edu">procurement@ptc.edu</a>
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**Solicitation #:** SS-26022

**Posting Date:** April 09, 2026

Based on the following determination, it is the intent of Piedmont Technical College (PTC) to proceed with the proposed procurement action described below pursuant to the authority of §11-35-1560 (A) of the SC Consolidated Procurement Code, in accordance with Regulation 19-445.2105 (B)(5).

PTC intends to negotiate and procure a Sole Source Procurement from:

**Gaumard**  
**14700 SW 136<sup>th</sup> Street**  
**Miami, FL 33196**

- FOUR (4) Gaumard “SUSIE” Patient Care Simulators, including full simulator hardware, instructional software, scenario library, accessories and all required components.

Gaumard is the Sole Source authorized source for “SUSIE” Patient Care Simulators. “SUSIE” Patient Care Simulators are heavily used by Hospitals and Emergency Management Service (EMS) departments for training in the Piedmont Technical College service area and training on this equipment is what has been requested by local agencies. These simulators have been specifically chosen for compatibility with the colleges’ existing training equipment for interconnectivity and teaching consistency in the classroom. Instructors have extensive training on this equipment, and technical expertise is available locally.

Piedmont Technical College believes this is the only vendor capable of providing this product with these characteristics. This notice of Intent to Sole Source is to determine the availability of alternate vendors capable of providing the products/services outlined herein.

**Estimated Value:** \$ >\$50,000 but <\$250,000

**Questions:** Shall be addressed to the **e-mail address** of the Procurement Officer indicated above. This notice will be posted in the South Carolina Business Opportunities (SCBO) Newsletter for five business days as required by §11-35-1560 of the SC Consolidated Procurement Code.

**Closing Date:** Alternate vendors capable of providing these products/services must respond by email to **Brian K. McKenna, Procurement Manager**, at [procurement@ptc.edu](mailto:procurement@ptc.edu) no later than **5:00 PM on April 16, 2026**.

**PROTESTS (MAY 2019)** If you are aggrieved in connection with the intended award of this contract, you may be entitled to protest, but only as provided in §11-35-4210. To protest an intended award of a contract pursuant to §11-35-1560, you shall (i) notify the chief procurement officer in writing of your intent to protest within five (5) business days of the date this intent to award is posted, and (ii) if the appropriate chief procurement officer has been timely notified of your intent to protest, you may submit your actual protest within fifteen days of the date this notice of intent to award is posted. Days are calculated as provided in §11-35-310(13). Both protests and notices of intent to protest must be in writing and must be received by the appropriate Chief Procurement Officer within the time provided. The grounds of the protest and the relief requested must be set forth with enough particularity to give notice of the issues to be decided. Any protest or notice of intent to protest must be addressed to the Chief Procurement Officer, Materials Management Office, and submitted in writing (a) by email to: [protest-MMO@mmo.sc.gov](mailto:protest-MMO@mmo.sc.gov) or (b) by post or delivery to: 1333 Main Street, Suite 700, Columbia, SC 29201.

Unless otherwise suspended or cancelled, PTC will purchase these items. Contractors should not perform any work on or incur any costs associated with this notice prior to the receipt of a purchase order. PTC assumes no liability for any expenses incurred prior to issuance of a purchase order.

**The Drug-Free Workplace certification must be obtained for Sole Source procurements greater than \$50,000.00.**



# Gaumard®

Simulators for Health Care Education

April 9th, 2026

To Whom It May Concern:

Gaumard Scientific Company, Inc., located at 14700 SW 136 Street, Miami, FL 33196 is the sole provider and sole manufacturer for the following item: **Susie S2000.PK.**

**The following features apply to the S2000:**

- Full-body adult patient
- Tetherless and wireless; fully responsive during transport<sup>1</sup>
- Realistic joint articulation
- Compatible with optional virtual patient monitor
- Internal rechargeable battery; up to 4hr battery life<sup>2</sup>
- Converts to male patient; includes male chest and genitalia
- Active Eyes: programmable blink rate, pupil size, and pupil reaction
- Severe or mild seizures
- Preprogrammed speech responses in multiple languages
- Wireless streaming voice
- Converts to geriatric patient with optional appearance accessory
- Oral or nasal endotracheal intubation/ suctioning
- Programmable difficult airway: Laryngospasm, pharyngeal swelling, tongue edema
- Sensors detect depth of intubation
- Tracheostomy care
- Unilateral chest rise with right mainstem intubation
- Multiple upper airway sound types
- Control rate and depth of respiration and observe spontaneous breathing
- Ventilation is measured and logged
- Anterior and posterior lung sounds in all quadrants
- Visible chest rise during BVM ventilation
- Five interchangeable left breasts, which include fibrocystic disease (chronic mastitis), a benign tumor with stalk, a giant sarcoma, scirrhous carcinoma, and a retracted nipple
- The two right breasts contain 8, 10, 16, and 20 mm lumps
- NG/OG intubation and feeding
- Bowel sounds
- Patent stoma sites support colostomy and ileostomy care
- Rectum supports enemas
- Male/female catheterization
- Normal and abnormal heart sounds, rates, and intensities
- ECG monitoring using real devices
- Real-time CPR monitoring and feedback; chest compressions are measured and logged
- Monitor, capture, pace, and cardiovert using a real defibrillator and live energy
- Bilateral IV training arms and IM sites
- Measurable blood pressure and audible Korotkoff sounds
- Monitor oxygen saturation using your real native oximeter

A global commitment to healthcare educators



# Gaumard®

Simulators for Health Care Education

- Visible cyanosis
- Bilateral carotid, radial, brachial, femoral, popliteal, and pedal pulses
- Fingerstick bleeding
- Interchangeable ulcerated foot
- Perform bimanual pelvic exam with interchangeable uteri
- Insert speculum and view interchangeable cervixes
- Perform Pap/douching/sounding
- GYN package includes:
  - Anteverted uterus
  - Retroverted uterus
  - IUD uterus (installed)
  - 6-8 Week pregnant uterus
  - 10-12 Week pregnant uterus
  - 20 Week pregnant uterus
  - 6-8 Week pregnant uterus with short ovarian ligaments
  - Normal cervix (set of 5, 1 installed)
  - Abnormal set of cervix (set of 6)
  - 6-8 Week pregnant cervix (set of 3)
  - 10-12 Week pregnant cervix (set of 3)

Please do not hesitate to contact us if you require additional information.

Sincerely,

***Odalys Suarez***

Customer Service – US  
Gaumard Scientific Co., Inc.  
Tel: 305-971-3790 Ext. 2168  
Toll Free: 1-800-882-6655  
Fax: 305-252-0755  
[odalys.suarez@gaumard.com](mailto:odalys.suarez@gaumard.com)

A global commitment to healthcare educators

**Sole Source  
Written Determination**

**Agency Identification: Piedmont Technical College – T10**

**Description of the agency need that this procurement fulfills:** *(See instructions on last page for guidance)*

The Nursing Department at Piedmont Technical College requires a high-fidelity patient simulation manikins to support clinical instruction, skills validation, and competency development for nursing students. The manikin is essential for delivering realistic, repeatable, and standardized simulation experiences that align with national nursing education standards and complement limited clinical placement availability. The SUSIE® simulator will enable faculty to provide lifelike training in patient assessment, airway management, medication administration, and emergency response, all of which are critical components of the nursing curriculum.

**Describe the Market Based on Research Performed:** *(See instructions on last page for guidance)*

The College conducted market research by reviewing major simulation manikin manufacturers, including Laerdal, CAE Healthcare, and Nasco, and examined public product specifications, published comparisons, and vendor materials. While several companies produce patient simulators, no competing model provides the same integrated combination of features, realism, and comprehensive nursing-focused capabilities contained in the Gaumard SUSIE® platform. Competitor products require the purchase of multiple separate manikins or add-on devices to replicate the equivalent procedural and assessment functions. These alternatives resulted in higher total cost, reduced instructional efficiency, and fragmentation of training scenarios. Based on this review, Gaumard Scientific Company is the exclusive source capable of supplying the required SUSIE® simulator product line with the specific functional profile needed for the College's curriculum.

**Sole Source Vendor Name:** Gaumard Scientific Company, Inc.

**Based upon the following determination, Agency proposes to acquire the supplies, construction, information technology, and/or services described herein from the vendor named above per SC Code Ann § 11-35-1560 and SC Regulation 19-445.2105, Sole Source Procurement.**

**Description of supplies, construction, information technology, and/or services vendor will provide under the contract:** *(See instructions on last page for guidance.)*

The College is acquiring three Gaumard SUSIE® Patient Care Simulators, including the full simulator hardware, instructional software, scenario library, accessories, and all required components for integrated nursing simulation. The system supports comprehensive training in patient assessment, vital signs monitoring, airway and respiratory procedures, nursing interventions, medication administration, and multi-system clinical scenarios. The purchase includes all associated equipment necessary for installation and use within the Nursing program's simulation lab.

**Explain why the described solution is the only solution that meets the agency's need and how no other identified solutions were sufficient.** *(See instructions on last page for guidance)*

Gaumard Scientific Company is the exclusive manufacturer of the SUSIE® simulator product line, and the specific combination of features, clinical realism, and multi-procedure capability included in this system is not available from any other vendor in a single comparable unit. Competing manikins lack the integrated functionality required by the Nursing curriculum and would require the purchase of multiple separate devices to replicate the same capability, resulting in significantly

**Sole Source  
Written Determination**

higher overall cost and fragmented student learning experiences. Additionally, the SUSIE® simulator aligns directly with existing instructional methodologies and ensures continuity and consistency in student competency development. Use of an alternative product would compromise curriculum alignment, create inconsistencies in training outcomes, and reduce the effectiveness of simulation-based instruction. Therefore, Gaumard is the only source capable of providing the required solution to meet the College's educational, operational, and accreditation-driven needs.

*Note: Determination is not complete without required signatures and dates*

**Required Signatures:**

Prepared by: Holly Davis

Date: 3/17/24

Printed Name: Holly Davis

Title: Department Head of Nursing

Approved by: Brian K. McKenna

Approval Date: 04/09/2024

Printed Name: BRIAN K. MCKENNA

Title: PROCUREMENT  
MANAGER

*The last page contains instructions and is not required to be retained.*

SS-26022



**Gaumard**<sup>®</sup>  
 Simulators for Health Care Education

# Proforma Invoice

14700 SW 136th Street  
 Miami FL 33196  
 T: 305-971-3790 | F: 305-252-0755

**Proforma No.:** 136260  
**Date:** 02/24/26  
**Page:** 1 of 6

**Quoted To:**  
 Piedmont Technical College  
 PO Box 1467  
 Greenwood SC 29648  
 USA

**Ship To:**  
 Piedmont Technical College  
 620 Emerald Rd N  
 Greenwood SC 29646-9675  
 USA

**Contact:**  
 Tara Gonce  
 864-941-8525  
 gonce.t@ptc.edu

**Customer ID:** C105622  
**Reference Number:**  
**Shipping Method:** ABF Freight

Qty.	Item	Description	Unit Price	Amount
2	S2000.PK.D	<p>SUSIE® S2000 dark skin tone adult female advanced simulator package            Includes: SUSIE® S2000 dark skin tone simulator, Tablet PC preloaded with UNI®3 control software, Nursing Simulated Learning Experiences™ Volume 2 guidebook, preprogrammed SLE library with 10 scenario-based simulations, Gynecologic pack, Breast examination pack, RF communications module, Bluetooth communications module, headset for streaming audio, battery charger, accessories, user guide, one-year limited warranty</p> <p>Options available only at initial time of purchase:            Defibrillation-pacing snap, ECG snap option, Care In Motion™ Go integrated video-assisted debriefing system</p> <p>Accessories available for purchase:            Geriatric face skin appearance accessory, Gaumard Vitals™ bedside patient monitor, Gaumard Vitals™ mobile patient monitor, Modified Philips defibrillation snap cables, Modified Physio defibrillation snap cables, Modified Zoll defibrillation snap cables, External pathologies uteri package, Internal</p>	32,920.00	65,840.00

Prices and taxes are subject to change without notice.  
 To gather information about the products quote we invite you to visit our website: <http://www.gaumard.com>  
 If you should have any questions, please feel free to contact your sales representative Gordon McKeown at [gordonm@gaumard.com](mailto:gordonm@gaumard.com)  
 This contractor and subcontractor shall abide by the requirements of 41 CFR §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity and/or national origin, or for inquiring about, discussing, or disclosing information about compensation. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status or disability.



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620 Emerald Rd N  
Greenwood SC 29646-9675  
USA

**Contact:**

Tara Gonce  
864-941-8525  
gonce.t@ptc.edu

Qty.	Item	Description	Unit Price	Amount
		pathologies uteri package, LungSim™ In-Hospital System, LungSim™ Mobile System, Care in Motion™ Mobile standalone video-assisted debriefing system		
2	S2000.125	Defibrillation-Pacing Post option for SUSIE® adult female advanced simulator. Ordered at the time of initial purchase only	485.00	970.00
2	S2000.129	ECG Snap option for SUSIE® adult female advanced simulator. Ordered at the time of initial purchase only	0.00	0.00
2	30081262A	Geriatric Face Skin accessory for dark skin tone female simulator.  Package includes: Geriatric face skin overlay and removable wig (grey)  Simulators manufactured before April 1st, 2022 require Conversion upgrade kit, sold separately  Full list of compatible models: SUSIE® S2000, S1001, S901; Clinical CHLOE™ S222, S222.250; Super CHLOE™ S222.100; Code Blue® S303, S303.250; CPR SUSIE® S306	265.00	530.00
2	30081919A	Amputation Stump Module accessory for SUSIE® S2400 dark skin tone adult female advanced simulator. Package includes lower right leg assembly with four interchangeable amputation stumps: post-operative, healed, infected, gangrenous.	775.00	1,550.00
2	30080154B	Bedside Virtual Monitor accessory	2,725.00	5,450.00
2	GC.PL3.G5	GC Plus 3 Year for S3000, S2000, S2101, S2400 or S574.100. Includes parts and labor for covered	17,225.00	34,450.00

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Qty.	Item	Description	Unit Price	Amount
		repairs; plan includes loaner service for repairs (if available); also includes annual PM service at Gaumard facility. Shipping to Gaumard facility is included for repair and PM services. All repairs include head to toe inspection and a supplementary PM service. Additional PM service not required if simulator repaired within 150 days of PM service due date. The standard support of 24 hour email; live Tech Support M-F 8am -5:30pm EST is included. All warranty work is guaranteed for term of the plan coverage. Gaumard will repair or replace product at its sole discretion. Access to continued product knowledge training (at Gaumard, or via webinars) is available for lifetime of plan coverage. Onsite repairs and or training is not covered by this plan, but is available for per occurrence additional fee. Onsite PM service is available for an additional fee per occurrence		
2	S2000.PK.M	SUSIE® S2000 medium skin tone adult female advanced simulator package Includes: SUSIE® S2000 medium skin tone simulator, Tablet PC preloaded with UNI®3 control software, Nursing Simulated Learning Experiences™ Volume 2 guidebook, preprogrammed SLE library with 10 scenario-based simulations, Gynecologic pack, Breast examination pack, RF communications module, Bluetooth communications module, headset for streaming audio, battery charger, accessories, user guide, one-year limited warranty  Options available only at initial time of purchase: Defibrillation-pacing snap, ECG snap option, Care In	32,920.00	65,840.00

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Qty.	Item	Description	Unit Price	Amount
		Motion™ Go integrated video-assisted debriefing system  Accessories available for purchase: Geriatric face skin appearance accessory, Gaumard Vitals™ bedside patient monitor, Gaumard Vitals™ mobile patient monitor, Modified Philips defibrillation snap cables, Modified Physio defibrillation snap cables, Modified Zoll defibrillation snap cables, External pathologies uteri package, Internal pathologies uteri package, LungSim™ In-Hospital System, LungSim™ Mobile System, Care in Motion™ Mobile standalone video-assisted debriefing system		
2	S2000.125	Defibrillation-Pacing Post option for SUSIE® adult female advanced simulator. Ordered at the time of initial purchase only	485.00	970.00
2	S2000.129	ECG Snap option for SUSIE® adult female advanced simulator. Ordered at the time of initial purchase only	0.00	0.00
2	30081261A	Geriatric Face Skin accessory for medium skin tone female simulator.  Package includes: Geriatric face skin overlay and removable wig (grey)  Simulators manufactured before April 1st, 2022 require Conversion upgrade kit, sold separately  Full list of compatible models: SUSIE® S2000, S1001, S901; Clinical CHLOE™ S222, S222.250; Super CHLOE™ S222.100; Code Blue® S303, S303.250; CPR SUSIE® S306	265.00	530.00

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2	30081918A	Amputation Stump Module accessory for SUSIE® S2400 medium skin tone adult female advanced simulator. Package includes lower right leg assembly with four interchangeable amputation stumps: post-operative, healed, infected, gangrenous.	775.00	1,550.00
2	30080154B	Bedside Virtual Monitor accessory	2,725.00	5,450.00
2	GC.PL3.G5	GC Plus 3 Year for S3000, S2000, S2101, S2400 or S574.100. Includes parts and labor for covered repairs; plan includes loaner service for repairs (if available); also includes annual PM service at Gaumard facility. Shipping to Gaumard facility is included for repair and PM services. All repairs include head to toe inspection and a supplementary PM service. Additional PM service not required if simulator repaired within 150 days of PM service due date. The standard support of 24 hour email; live Tech Support M-F 8am -5:30pm EST is included. All warranty work is guaranteed for term of the plan coverage. Gaumard will repair or replace product at its sole discretion. Access to continued product knowledge training (at Gaumard, or via webinars) is available for lifetime of plan coverage. Onsite repairs and or training is not covered by this plan, but is available for per occurrence additional fee. Onsite PM service is available for an additional fee per occurrence	17,225.00	34,450.00

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 gonce.t@ptc.edu

Qty.	Item	Description	Unit Price	Amount
1	INST	One day Installation and In-Service for multiple simulators. Region specific	3,250.00	3,250.00
			<b>Subtotal</b>	220,830.00
			<b>Freight &amp; Insurance</b>	1,240.50
			<b>Tax</b>	15,317.44
			<b>Total US\$</b>	237,387.94

NOTE TO CUSTOMER: THIS SHIPMENT WILL BE DELIVERED ON PALLET(S) VIA FORKLIFT BY A FREIGHT CARRIER. IF YOUR ORGANIZATION IS NOT EQUIPPED TO RECEIVE PALLETS, PLEASE NOTIFY US IMMEDIATELY.

Estimated shipping date: Approximately 6 to 8 weeks after receipt of order.  
 Shipment Via: ABF Freight

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 If you should have any questions, please feel free to contact your sales representative Gordon McKeown at [gordonm@gaumard.com](mailto:gordonm@gaumard.com)  
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