



# Piedmont Technical College

Notice of Intent to Award Sole Source

Sole Source #  
Date Issued  
Procurement Officer  
Phone  
E-Mail Address

SS-19007  
11/22/2019  
Brian K. McKenna  
(864) 941-8314  
[mckenna.b@ptc.edu](mailto:mckenna.b@ptc.edu)

## Intent to Award Sole Source

**Solicitation #:** SS-19007

**Posting Date:** November 22, 2019

Based on the following determination, it is the intent of Piedmont Technical College (PTC) to proceed with the proposed procurement action described below pursuant to the authority of §11-35-1560 (A) of the SC Consolidated Procurement Code, in accordance with Regulation 19-445.2105 (B)(5).

PTC intends to award a Sole Source Procurement to:

ABB Inc.  
1250 Brown Road  
Auburn Hills, MI 48326  
(248) 391-9000  
Todd DuFresne

- 10 IRB 140-6/0.8 Robots NO SafeMove Pro
- 10 Pneumatic Trainer Grippers
- 100 Robot Studio – 100 Seat License

The FlexTrainer Robots are required to meet the needs of local industry standards and supports our academic curriculum and continuing education training requirements. This equipment aligns with our current inventory and is required to maintain continuity of instruction in the classroom. ABB, Inc. is the Sole Source manufacturer of ABB's FlexTrainer in the Marketplace.

**Questions:** Shall be addressed to the e-mail address of the Procurement Officer indicated above no later than **5:00 PM on December 11, 2019.**

This notice will be posted in the South Carolina Business Opportunities (SCBO) for five business days as required by §11-35-1560 of the SC Consolidated Procurement Code.

**PROTESTS (MAY 2019)** If you are aggrieved in connection with the intended award of this contract, you may be entitled to protest, but only as provided in §11-35-4210. To protest an intended award of a contract pursuant to §11-35-1560, you shall (i) notify the chief procurement officer in writing of your intent to protest within five (5) business days of the date this intent to award is posted, and (ii) if the appropriate chief procurement officer has been timely notified of your intent to protest, you may submit your actual protest within fifteen days of the date this notice of intent to award is posted. Days are calculated as provided in §11-35-310(13). Both protests and notices of intent to protest must be in writing and must be received by the appropriate Chief Procurement Officer within the time provided. The grounds of the protest and the relief requested must be set forth with enough particularity to give notice of the issues to be decided.

Any protest or notice of intent to protest must be addressed to the Chief Procurement Officer, Information Technology Management Office, and submitted in writing (a) by email to: [protest-itmo@itmo.sc.gov](mailto:protest-itmo@itmo.sc.gov) or (b) by post or delivery to: 1201 Main Street, Suite 600, Columbia, SC 29201.

Unless otherwise suspended or cancelled, PTC will purchase these items. Contractor should not perform any work on or incur any costs associated with this notice prior to the receipt of a purchase order. PTC assumes no liability for any expenses incurred prior to issuance of a purchase order.

PIEDMONT TECHNICAL COLLEGE  
Greenwood, SC

NOTICE OF INTENT TO SOLE SOURCE

JUSTIFICATION FOR  
SOLE SOURCE PROCUREMENT

Based upon the following determination, the proposed procurement action described below is being procured pursuant to the authority of Section 11-35-1560 of the South Carolina Procurement Code and 19-445.2105 of the Rules and Regulations, 1976 South Carolina Code of Laws.

Piedmont Technical College proposes to negotiate and procure:

- 10 IRB 140-6/0.8 Robots NO SafeMove Pro
- (1) 10 Pneumatic Trainer Grippers
- 100 Seat License (Donation)

As a Sole Source procurement from:

- (2) ABB
- 1250 Brown Road
- Auburn Hills, MI 48326

On the basis of:

- (3) Supports academic curriculum and continuing education training needs.

Piedmont Technical College believes this is the only vendor capable of providing these products/services. This notice of Intent to Sole Source is to determine the availability of alternate vendors capable of providing the products/services outlined herein. Alternate vendors capable of providing these products/services must respond by email to Brian K. McKenna, Procurement Officer, at [mckenna.b@ptc.edu](mailto:mckenna.b@ptc.edu)

|                                    |  |           |
|------------------------------------|--|-----------|
| Charles Dixon                      |  | 8/29/2019 |
| REQUESTOR                          | SIGNATURE  | DATE      |
| Hadi Hamid                         |   | 8/29/2019 |
| SUPERVISOR/DEAN                    | SIGNATURE  | DATE      |
| IL PRIGE CHLOS                     |  | 9/26/19   |
| V.P. BUSINESS/FINANCE OR PRESIDENT | SIGNATURE  | DATE      |

NOTES: (1) Enter description of goods or services to be procured.  
(2) Enter name of sole source contractor.  
(3) Enter the determination and basis for sole source procurement.

The Drug-free Work Place certification must be obtained for sole source procurements greater than \$50,000.



ABB Inc. 1250 Brown Road, Auburn Hills, MI 48326, Phone: (248) 391-9000

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Charles Dixon  
Piedmont Technical College  
620 North Emerald Road  
Greenwood, SC 29646  
(864) 941-8656  
E-Mail: [dixon.c@ptc.edu](mailto:dixon.c@ptc.edu)

August 29, 2019

Dear Mr. Charles Dixon,

Thank you for your interest in ABB's products and services and for the opportunity to provide you with ABB's FlexTrainer.

ABB is the only manufacturer of ABB's FlexTrainer in the Marketplace.

Please use this letter to justify sole source needs for ABB's FlexTrainer. If you have any questions or concerns, feel free to contact us.

Sincerely,

ABB Inc.

Bobby Pillot  
Director – System Service  
Robotics and Motion Division  
Office: +1.248.393.7117  
Mobile: +1.248.909.4598  
[bobby.d.pillot@us.abb.com](mailto:bobby.d.pillot@us.abb.com)