Articulation Agreement Between
Piedmont Technical College

And

DeSales University

General Transfer Articulation Agreement

Piedmont Technical College and DeSales University (DSU) enter into this agreement in order to facilitate the transfer of students from Piedmont Technical College.

Subject to the terms of this agreement, a student who has earned an A.A. (Associate of Arts) degree or an A.S. (Associates of Science) degree is assured admission to DeSales University. In addition, the student will receive transfer credit for the courses completed at Piedmont Technical College as set forth in this agreement.

Piedmont Technical College and DeSales University agree to the following terms:

1. The DeSales University core will essentially be fulfilled by the core of Piedmont Technical College. With an A.A. or A.S. degree, a student will be required to take only four core courses:
   a. Humanity III – Great Works of Art and Music
   b. Humanity IV – Great Works of Literature
   c. Intermediate Theology
   d. Values Seminar

2. DeSales University will accept up to 25 courses (75 credits) for transfer.

3. All three-credit courses taken at institutions accredited by one of the six regionally accrediting bodies (namely, Middle States Association of Colleges and Schools, New England Association of Schools and Colleges, North Central Association of Colleges and Schools, Northwest Commission on Colleges and Universities, Southern Association of Colleges and Schools, and West Association of Schools and Colleges) are meant to be transferable and passed with a grade of C- or higher are acceptable at DeSales University.

4. No course in which a grade below C- was earned is acceptable for transfer credit, except in the case that the student has completed an A.A. or A.S. degree. All credits earned in the Associate’s degree program will be transferred to DeSales, provided that the student achieved (a) a minimum cumulative GPA of 2.0 for all courses presented for the degree and (b) a minimum cumulative GPA of 2.0 for courses required in and offered by the major at DSU. If the student has not satisfied both (a) and (b), the student’s courses will be evaluated individually and only courses in which a C- or higher has been earned will be eligible for transfer into DeSales University.

5. A student must complete at least 15 three-credit courses at DeSales University to earn a degree from DeSales University. A minimum of 40 three-credit courses are required to earn a degree.

6. A student must complete a minimum of 5 courses in the major at DeSales University.

7. Only credit is transferred. The grades for transfer courses are not calculated into the student’s GPA at DeSales University.
Piedmont Technical College and DeSales University will review this agreement annually and make amendments if necessary for the improvement of transfer procedures and student articulation.

Piedmont Technical College and DeSales University authorize this agreement to become effective as of 12/01/2012.

—Dr. Susan G. Timmons, Vice President of Academic Affairs

Piedmont Technical College

[Signature] 12 Dec 12

Dr. Ray Brooks, President

Piedmont Technical College

[Signature] 12/14/12

Karen D. Walton, Ed.D, Provost and Vice President for Academic Affairs

DeSales University

[Signature] 11/20/12

Signature Date
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[Signature] 12/12/2012

Karen D. Walton, Ed.D, Provost and Vice President for Academic Affairs

DeSales University

[Signature] 11/20/12

[Signature] Date
## Courses to Take at Piedmont (DeSales equivalencies in parentheses):

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<th>Semester</th>
<th>Courses</th>
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| **First Semester** (5 courses) | ENG 101 English Composition I (EN103)  
Mathematics/Analytical Reasoning Requirement  
Humanities/Fine Arts Requirement  
Social/Behavioral Science Requirement  
Elective, BUS 101 Introduction to Business (MG100) |
| **Second Semester** (5 courses) | ENG 102 English Composition II (EN104)  
Mathematics/Analytical Reasoning Requirement  
Social/Behavioral Science Requirement  
Humanities/Fine Arts Requirement  
Lab Science Requirement |
| **Third Semester** (5 courses) | Communications/Literature Requirement  
Lab Science Requirement  
Concentration Requirement, ECO 210 Macroeconomics (EC209)  
Concentration Requirement  
Elective, BUS 121 Business Law I (AB272) |
| **Fourth Semester** (4 courses) | Elective, MKT 101 Marketing (MK201)  
Concentration Elective, ECO 211 Microeconomics (EC210)  
Concentration Requirement  
Concentration Requirement  
Electives (Optional, 0-6 courses) |

### Courses to Take at DeSales:

**General Education (4 courses):**
- Humanity 3, Art or Music History
- Humanity 4, Great Works of Literature
- Intermediate Theology
- Values Seminar, MG475 Ethics in the Workplace

**Major (11 courses):**
- MG201 Principles of Management
- MG211 Quantitative Business Analysis
- AB217 Financial Accounting
- AB219 Managerial Accounting
- FN331 Financial Management
- MG233 Business Communication Skills
- MG310 New Ventures, Inc.
- MG340 International Business
- MG452 Business Policy Formulation
- MK215 Sales and Sales Management
- Business Elective

**Electives (0-6 courses)**

### Total Courses at Piedmont: 19-25  
**Total Courses at DeSales: 15-21  
Total Courses for Degree: 40**

For more information contact:  
[www.desales.edu/ACCESS](http://www.desales.edu/ACCESS)  
or email: Michael.Yergey@desales.edu
Transfer Your **Associate's Degree** to DeSales University’s ACCESS Program

For more than 35 years, the ACCESS program at DeSales University has been offering busy adults the opportunity to complete bachelor's degree courses at their own pace. Through ACCESS, students can complete college courses quickly and conveniently—in 8 week sessions online.

**TRANSFERRING CREDITS**
- Transfer up to 25 courses (75 credits) grade C or better.
- **Transfer with a complete AA or AS degree and be exempt from most general education core requirements.**

**GETTING STARTED**
1. Apply to ACCESS online and we’ll waive the application fee.
2. Complete your FAFSA form (003986)
3. Forward your official transcripts to:
   DeSales University
   Attn: ACCESS
   2755 Station Avenue
   Center Valley PA 18034-9568
4. Contact an academic advisor:
   Kimberly.Bruno@desales.edu
   Michael.Yergey@desales.edu
   Holly.Miller@desales.edu

For more information: [www.desales.edu/ACCESS](http://www.desales.edu/ACCESS)

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DeSales University

ACCESS

Richmon Penn
ACCESS student
November 28, 2012

Lynn Lanouette  
Piedmont Technical College

Dear Lynn,

I hope this finds you well. I have enclosed two original copies of the articulation agreement. Please have the agreement reviewed and signed. Keep one signed original copy and kindly mail the other signed copy back to me.

Thanks and have a wonderful day!

Michael Yergey  
Academic Advisor  
DeSales University  
610-282-1100, Ext. 1314  
Michael.yergey@desales.edu